

IPIM


IPIM's Services

Macao Trade and Investment Promotion Institute (IPIM) is responsible for assisting the Chief Executive in researching and formulating economic policies regarding the promotion of external co-operation, introduction of investment, convention and exhibition industry, economic and trade co-operation between China and Portuguese-speaking countries, also in applying conducive measures to promote the implementation of these policies.

Investor's "One-stop Service"

Through the Investor's "One-stop Service", the Macao Trade and Investment Promotion Institute (IPIM) designates staff to provide comprehensive support and assistance to those who are planning to implement investment projects in Macao. The services include providing information about Macao's business environment, assisting company incorporation procedures and licence applications, and giving information and advice in relation to taxation and commercial law, in order to provide a more friendly way for investors to conduct business and shorten the time spent on administrative procedures. Moreover, the Investment Committee composed of multiple government departments and institutions will provide assistance by following up on the projects, such as clarifying the administrative procedures required for their commencement and implementation, and providing specific suggestions to investors.

Online Business Matching Service Platform

IPIIM provides self-service business matching services for domestic, overseas and local investors through the  “[Online Business Matching Service Platform](#)” to assist companies in opening up markets and promoting economic and trade co-operation and exchange. Investors only need to register on the platform and log in with their account to participate in the business matching activities organised by IPIIM. They can also promote their projects or look for co-operation projects on the platform, and systematically get paired up with suitable companies. Moreover, the platform offers automated scheduling tools for business matching, through which users can check the meeting schedules and receive notifications related to business-matching meetings.

In addition, to give more exposure to emerging business opportunities and investment projects, the platform has set up a “Business Opportunities Corner” featuring subsections organised by topic. The subsections currently are “Guangdong-Hong Kong-Macao Greater Bay Area Co-operation Database”, “Investment Projects in Portuguese-speaking Countries”, “Trade and Investment Projects” and “Business Matching for Epidemic Prevention Supplies”. Investors can look for projects based on their own development at any time and IPIIM will follow up and coordinate the matching and negotiations between the two parties.

Facilitation Services for

Commercial Registration in Nine Cities of Guangdong-Hong Kong-Macao Greater Bay Area

In order to encourage Macao enterprises to invest in cities in the Greater Bay Area by optimising the commercial registration procedures of the Guangdong-Hong Kong-Macao Greater Bay Area for Macao enterprises, the Macao Trade and Investment Promotion Institute (IPIM) inked an co-operation agreement with the Guangdong Market Supervision & Administration Bureau to roll out the Facilitation Services for Commercial Registration in Nine Cities of Guangdong-Hong Kong-Macao Greater Bay Area, which assist Macao enterprises and citizens in completing commercial registration for investing or starting up business in the nine Mainland cities of the Greater Bay Area, namely Guangzhou, Shenzhen, Zhuhai, Foshan, Huizhou, Dongguan, Zhongshan, Jiangmen, Zhaoqing. The services include consultation on commercial registration in the nine Mainland cities of the Greater Bay Area, collection of commercial registration documents, forwarding written documents to relevant authorities and collection of operating licences, and postal fee payment.

“One-stop Service” for MICE Bidding and Support

IPIM provides comprehensive support services to MICE event organisers who are interested in hosting conventions and exhibitions in Macao. IPIM's services include attracting renowned overseas MICE events to Macao, providing MICE information to event organisers, assigning personnel to assist in and follow up the implementation of events held in Macao, assisting and following up the Convention and Exhibition

Support Programme applications, carrying out promotion activities at local and overseas events participated by IPIM, assisting companies established in Macao to organise events, and linking them up with MICE service providers, as well as assisting them in searching for business partners.

Support for Local Enterprises to Participate in Economic and Trade Activities

IPIM organises delegations to participate in various exhibitions and economic and trade activities held in Macao or overseas each year, and provides a number of financial incentives to boost participation. IPIM also encourages local enterprises to use the exhibitions' economic and trade platform to display their products and facilitate direct contact with customers for the best promotional effect.

Services for Lusophone Markets

With the objective of promoting Macao as the Commercial and Trade Co-operation Service Platform between China and Portuguese-speaking Countries, the Lusophone Markets Economic and Trade Promotion Department of the Macao Trade and Investment Promotion Institute provides a variety of services for companies from Portuguese-speaking countries intending to develop the Mainland Chinese market, and for companies from Mainland China, Macao and other regions intending to expand businesses in Portuguese-speaking countries. The services include organising business delegations to visit PSCs, staging PSC business promotion events, China-PSC Business Compass, and

providing online and offline promotion for PSC enterprises and their products.

Performance pledge:

China-PSC Business Compass	Regarding enquiries made via in-person visit, phone, email, letter, fax, or message to customer service system of the Economic and Trade Co-operation and Human Resources Portal between China and Portuguese-speaking Countries, IPIM will reply within 10 working days.
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Pavilion of China-Portuguese-speaking Countries Commercial and Trade Service Platform

Aiming to further expand the function as a Commercial and Trade Co-operation Service Platform between China and Portuguese-speaking countries, and combining the Complex of Commerce and Trade Co-operation Platform for China and Portuguese-speaking Countries to foster collaboration in areas including trade, conventions and exhibitions, culture and creativity between China and PSCs, IPIM has set up the Pavilion of China-Portuguese-speaking Countries Commercial and Trade Service Platform in Basement Level 1. Covering around 1,800 square metres, the Pavilion features more than 2,000 products and a great deal of multi-media to showcase the developments of China-PSC platform in a multi-faceted way. In order to serve as a communication bridge for business collaboration between Chinese and PSCs' enterprises, the Pavilion also has commercial and trade service facilities, explaining to enterprises and visitors from different parts of the world how Macao's China-PSC platform grew, the business

environments in PSCs, as well as PSCs' products and services.

Guided tours and group tours service:

The Pavilion provides daily sessions of a free guide service for the public so as to allow visitors to have a deeper understanding of the development and progress of the China-PSCs Platform. Due to limited quotas, the guide service will be signed up on a first-come-first-served basis. The guide service can be provided in Cantonese, Portuguese, Mandarin and English.

In addition to the daily guide service, the Pavilion can provide a guide service by appointment for business associations, schools, school running organisations and non-profit organisations. The interested entities can contact our staff on (853) 2836 6814; or Email: dpec@ipim.gov.mo to discuss the visit date and detailed arrangements.

Address: Basement Level 1 of the Complex of Commerce and Trade Co-operation Platform for China and Portuguese-speaking Countries in Rua Sul de Entre Lagos, Macau

Tel.: (853) 2836 6814

Opening hours: from Monday to Friday between 9.30 a.m. to 1.00 p.m. and 2.30 p.m. to 5.30 p.m. (closed on weekends and public holidays)

Economic & Trade Co-operation

and Human Resources Portal between China and Portuguese- speaking Countries

The 4th Ministerial Conference of the Forum for Economic and Trade Co-operation between China and Portuguese-speaking Countries (Macao) and the Ceremony of the 10th Anniversary of the Establishment of the Forum was held in Macao on 5 November 2013. At the conference, the Central Government expressed its support regarding Macao's construction of a commercial and trade service centre for SMEs of PSCs, a product distribution centre for PSCs and a centre for conventions and exhibitions for economic and trade co-operation between China and PSCs. The supports include setting up a communication, interaction and information sharing platform for bilingual professionals and enterprises from China and PSCs.

Under the guidance of the Ministry of Commerce of the People's Republic of China and the Secretariat for Economy and Finance of the Macao SAR, the "Economic & Trade Co-operation and Human Resources Portal between China and Portuguese-Speaking Countries" was officially launched on 1st April 2015. The portal provides information on conventions and exhibitions held in China and PSCs, PSC economic and trade information, and information on commercial legislation in PSCs, PSC food and non-food product database, Chinese-Portuguese bilingual talent, professional service database and PSC investment project database. The portal also serves as an online platform for economic and trade co-operation and exchange between China and PSCs.

Convention and Exhibition Information – provides the latest information on events held in China and PSCs;

Economic & Trade Information and Business Legislation in

relation to PSCs – users may look up information about the investment environment, market information, investment projects, related regulations and laws of Mainland China, Macao and PSCs;

PSCs Food Product Database – provides information on food products from different PSCs and their suppliers. Users can also purchase some of the PSC food products online through this database;

PSCs Non-food Product Database – provides information on non-food products from different PSCs and their suppliers. Users can also purchase some of the PSC non-food products online through this database;

Chinese-Portuguese Bilingual Personnel Database – contains information on Chinese-Portuguese bilingual professionals with backgrounds in translation, convention and exhibition, public relations, banking, engineering or other fields. Users may search for bilingual professionals or register themselves as bilingual talent;

Professional Service Database – provides information on professional service providers in PSCs;

Investment Project Database – provides information on large-scale investment projects in PSCs.

Representative Offices in Mainland China

- Providing the Investor's "One Stop Service", offering bilateral services of commercial registration and policy consultation services for Macao and mainland investors, and assisting companies with the related procedures, in

an effort to attract emerging industries and enterprises to invest in Macao.

- Providing the “One-stop Service” for MICE Bidding and Support in Macao, latest information of MICE activities, preliminary review for Convention and Exhibition Support Programme applications, consultation on hosting exhibitions, and assisting mainland companies and institutions in organising conventions and exhibitions in Macao.
- Assisting mainland companies in utilising Macao as a Commercial and Trade Co-operation Service Platform between China and Portuguese-speaking Countries to develop markets in Portuguese-speaking countries, and providing business environment and investment information of the countries covered by the Belt and Road initiative and Portuguese-speaking countries.
- In inter-department collaboration with the Economic and Technological Development Bureau, the Macao Government Tourism Office, the Labour Affairs Bureau, the Monetary Authority of Macao and more, offering tourism promotion, case referral, policy consultation and document collection services.

Contact Information of the Representative Offices in Mainland China

Hangzhou Representative Office

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